

CMS Condo Price Escalation Model

Price Code: Building

Amount Increased at Each Level - 1.5%

After Every 30 Sold

Escalation Level	Number of Units	Average Sqft	Average Price	Total Sqft	Total Price	\$/Sqft
Sold	17	874	\$314,892	14,858	\$5,353,164	\$360
Current	2	992	\$304,334	1,984	\$608,668	\$307
Level 1	30	992	\$308,899	29,760	\$9,266,970	\$311
Level 2	30	992	\$313,533	29,760	\$9,405,990	\$316
Level 3	30	992	\$318,236	29,760	\$9,547,080	\$321
Level 4	11	992	\$323,010	10,912	\$3,553,110	\$326
Totals	120	975	\$314,458	117,034	\$37,734,982	\$322

Price Code: None

Amount Increased at Each Level - 1.5%

After Every 30 Sold

Escalation Level	Number of Units	Average Sqft	Average Price	Total Sqft	Total Price	\$/Sqft
Sold	10	777	\$265,742	7,770	\$2,657,420	\$342
Current	89	799	\$239,233	71,111	\$21,291,737	\$299
Totals	99	797	\$241,911	78,881	\$23,949,157	\$304

Price Code: North View

Amount Increased at Each Level - 1.0%

After Every 100 Sold

Escalation Level	Number of Units	Average Sqft	Average Price	Total Sqft	Total Price	\$/Sqft
Sold	58	1,165	\$404,931	67,570	\$23,485,998	\$348
Current	10	1,170	\$357,444	11,700	\$3,574,440	\$306
Level 1	100	1,170	\$361,018	117,000	\$36,101,800	\$309
Level 2	100	1,170	\$364,628	117,000	\$36,462,800	\$312
Level 3	100	1,170	\$368,275	117,000	\$36,827,500	\$315
Level 4	35	1,170	\$371,957	40,950	\$13,018,495	\$318
Totals	403	1,169	\$370,896	471,220	\$149,471,033	\$317

Price Code: South View

Amount Increased at Each Level - \$100

After Every 15 Sold

Escalation Level	Number of Units	Average Sqft	Average Price	Total Sqft	Total Price	\$/Sqft
Current	1	1,500	\$350,000	1,500	\$350,000	\$233
Totals	1	1,500	\$350,000	1,500	\$350,000	\$233

Price Code: Strip View

Amount Increased at Each Level - 2.5%

After Every 50 Sold

Escalation Level	Number of Units	Average Sqft	Average Price	Total Sqft	Total Price	\$/Sqft
Sold	17	761	\$315,294	12,937	\$5,359,998	\$414
Current	37	761	\$229,845	28,157	\$8,504,265	\$302
Level 1	1	761	\$235,591	761	\$235,591	\$310
Totals	55	761	\$256,361	41,855	\$14,099,854	\$337

CMS Condo Price Escalation Model

Price Code: Unit B 1-5

Amount Increased at Each Level - 2.0%

After Every 1 Sold

Escalation Level	Number of Units	Average Sqft	Average Price	Total Sqft	Total Price	\$/Sqft
Current	1	761	\$239,467	761	\$239,467	\$315
Level 01	1	761	\$244,256	761	\$244,256	\$321
Level 02	1	761	\$249,141	761	\$249,141	\$327
Level 03	1	761	\$254,124	761	\$254,124	\$334
Level 04	1	761	\$259,206	761	\$259,206	\$341
Level 05	1	761	\$264,391	761	\$264,391	\$347
Level 06	1	761	\$269,678	761	\$269,678	\$354
Level 07	1	761	\$275,072	761	\$275,072	\$361
Level 08	1	761	\$280,573	761	\$280,573	\$369
Level 09	1	761	\$286,185	761	\$286,185	\$376
Level 10	1	761	\$291,909	761	\$291,909	\$384
Level 11	1	761	\$297,747	761	\$297,747	\$391
Level 12	1	761	\$303,702	761	\$303,702	\$399
Level 13	1	761	\$309,776	761	\$309,776	\$407
Level 14	1	761	\$315,971	761	\$315,971	\$415
Level 15	1	761	\$322,291	761	\$322,291	\$424
Level 16	1	761	\$328,736	761	\$328,736	\$432
Level 17	1	761	\$335,311	761	\$335,311	\$441
Level 18	1	761	\$342,017	761	\$342,017	\$449
Level 19	1	761	\$348,858	761	\$348,858	\$458
Level 20	1	761	\$355,835	761	\$355,835	\$468
Level 21	1	761	\$362,952	761	\$362,952	\$477
Level 22	1	761	\$370,211	761	\$370,211	\$486
Level 23	1	761	\$377,615	761	\$377,615	\$496
Level 24	1	761	\$385,167	761	\$385,167	\$506
Level 25	1	761	\$392,870	761	\$392,870	\$516
Level 26	1	761	\$400,728	761	\$400,728	\$527
Level 27	1	761	\$408,742	761	\$408,742	\$537
Level 28	1	761	\$416,917	761	\$416,917	\$548
Level 29	1	761	\$425,256	761	\$425,256	\$559
Totals	30	761	\$323,823	22,830	\$9,714,704	\$426

CMS Condo Overall Projected Sellout

	Number of Units	Average Sqft	Average Price	Total Sqft	Total Price	\$/Sqft
Overall Totals	708	1,036	\$332,373	733,320	\$235,319,730	\$321